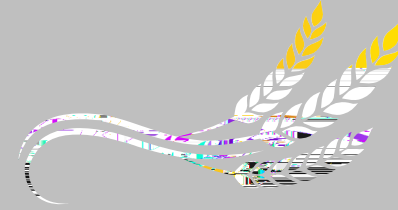


Contents



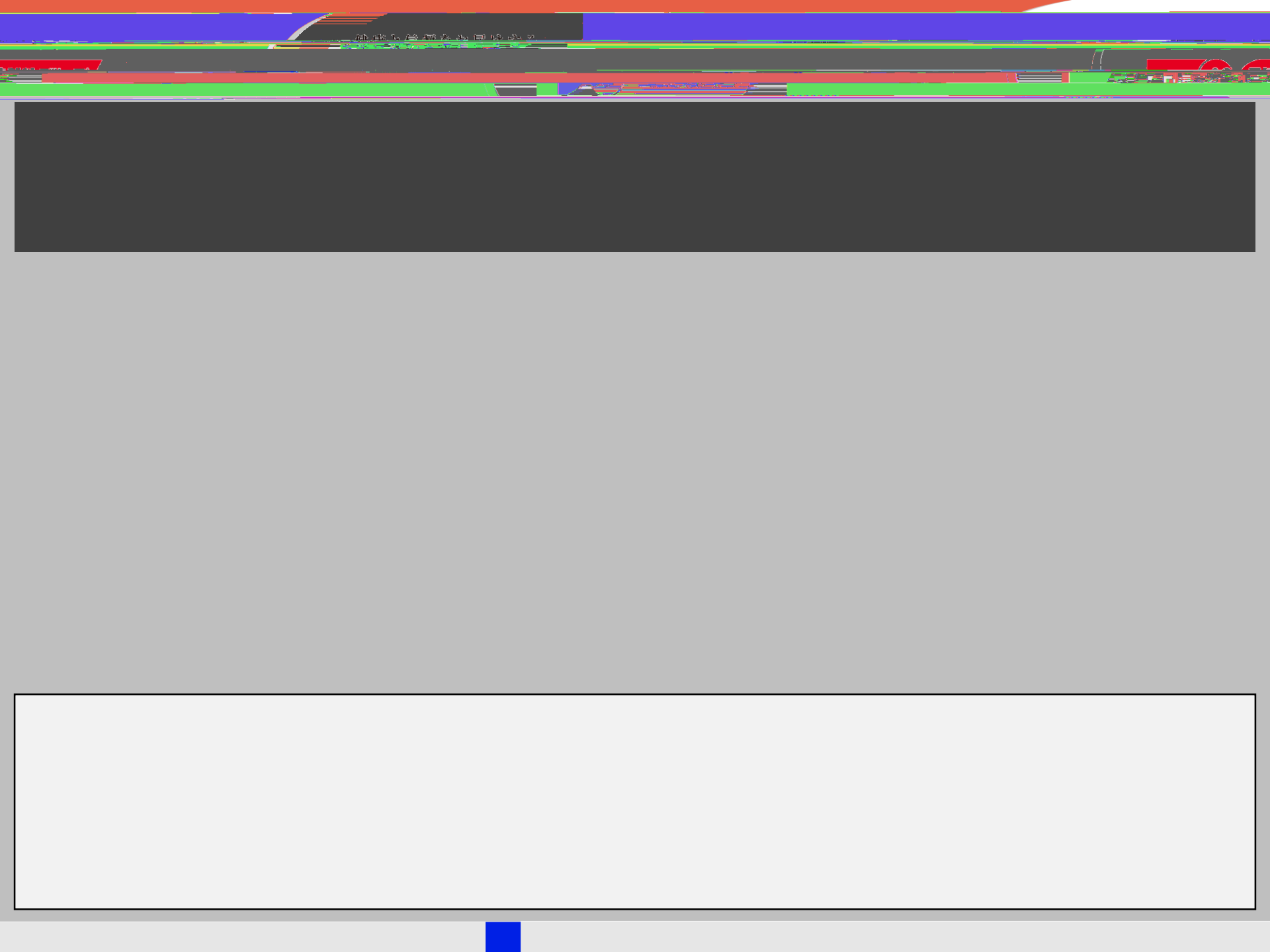
- I. First Six Months of Fiscal 2020 and Fiscal 2020 Forecasts
- II. Long-
- III. Progress of International Trade Negotiations
- IV. The Wheat Market

I. First Six Months of Fiscal 2020 and Fiscal 2020 Forecasts

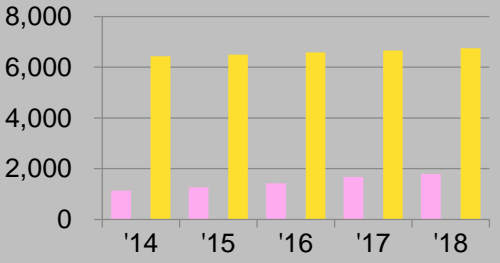
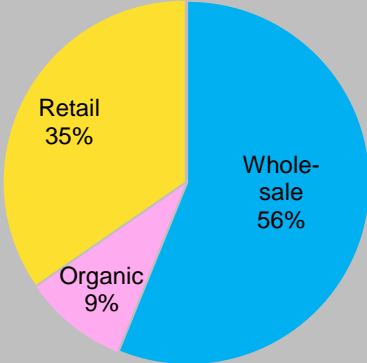
Net sales were higher primarily from the new consolidation of Australian flour milling company Allied Pinnacle Pty Ltd. (hereinafter, Allied Pinnacle) and the comprehensive prepared dishes supplier, Tokatsu Foods Co., Ltd.

Operating profit was lower

	First Six Months of Fiscal 2020 Results	Forecasts		First Six Months of Fiscal 2019 Results	
			Change		Change
Net sales	346,518	346,000	+0.1%	284,289	+21.9%
Overseas sales ratio	24.1%	24.0%	Ē	17.6%	Ē
Operating profit	14,124	13,900	+1.6%	14,406	(2.0)%
Ordinary profit	15,113	14,700	+2.8%	16,809	(10.1)%
Profit attributable to owners of parent	13,519	14,800	(8.6)%	11,108	+21.7%



Plant Location, Market	Competitive Environment, Individual Strategies
Virginia Region (1 plant) Population: 18 million (CAGR 0.7%)	6 competitors/Production capacity share 42% (1st) Productivity enhancement measures
California Region (3 plants) Population: 39 million (CAGR 0.8%)	



3. Overseas Processed Food Business Growth Strategies

Expansion of Yeast and Commercial Prepared Mix Businesses

Steady progress in construction of two future growth drivers – **a new yeast plant in India** and **a new prepared mix plant in Vietnam**. Construction of the production systems, customer support, etc. are progressing simultaneously in preparation for the start of operations.

Oriental Yeast India Pvt. Ltd. (subsidiary of Oriental Yeast Co., Ltd.)

sales of quality dough improvers have begun ahead of full-scale launch of yeast business next summer

India market growth potential

High growth anticipated for yeast market

Outstanding technology from Japan

Supply cost-competitive, high-quality products

Prime location

Build plant in outskirts of Pune, a location rich in molasses (key ingredient) and water resources

Comprehensive environmental countermeasures

Zero Liquid Discharge System for plant

Vietnam Nisshin Technomic Co., Ltd.

Leverage newly established local R&D center for advance launch of prepared mix proposal activities

ASEAN market growth potential

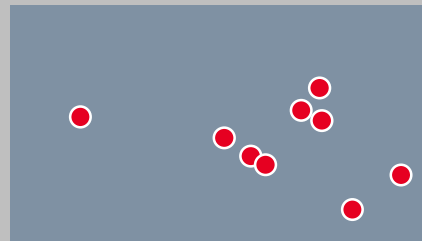
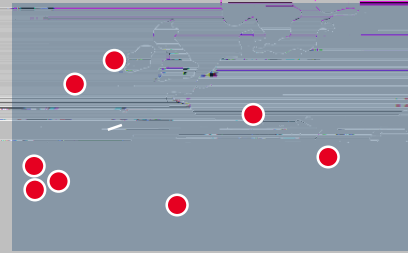
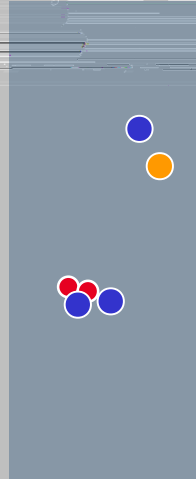
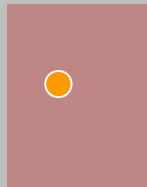
Outstanding technology from Japan

Prime location

Collaboration with Thailand

New plant under construction

New plant under construction



Developed market

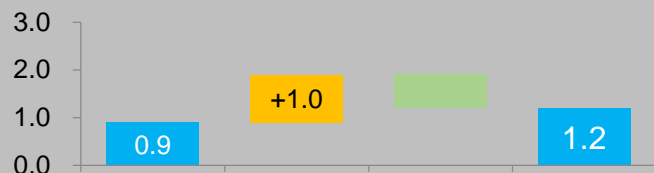
Market for future collaboration

Arrows indicate collaboration and business expansion in wheat flour-related ingredients business

New business structure initiated to establish position as a **maker of a comprehensive range of prepared dishes and other prepared foods**

Off to a favorable start, with **¥53.3 billion** in net sales (up 122% year on year) and **¥1.2 billion** in operating profit (up 35% year on year, up 70% before amortization of goodwill, etc.) for the first half of **FY2020**

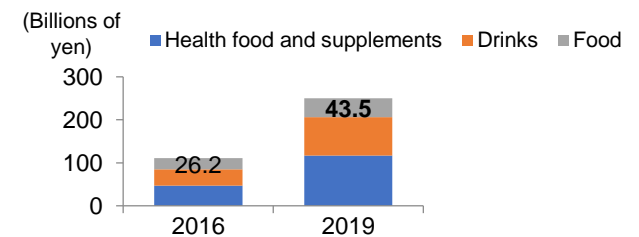
Prepared Dishes and Other Prepared Foods Business
Analysis of Change in Operating Profit



Significant prepared dish market growth, reflecting increases in employment of women, population aging, and single-headed households

Provide **diverse products to a wide range of markets** by leveraging **Group-**

Recognizing market environment changes, promote development of high-value-added
dfcXi Wg'Ufci bX' _Ynk cfXg'í **simple and convenient** ǎ 'í **authentic** ǎ 'UbX'í

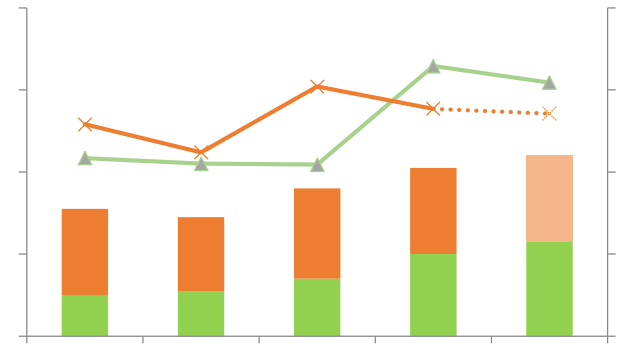


Record-setting operating profit in first half of FY2020, led by the engineering business.

Brisk performance to continue in the full-year outlook

Net sales ¥30.9 billion (down ¥1.9 billion, or 5.8%)

Operating profit ¥2.3 billion (up ¥0.3 billion, or 14.6%)



Pet Food Business

Engineering Business

Mesh Cloth Business

III. Progress of International Trade Negotiations

A final trade agreement between Japan and U.S. was reached at the Japan-U.S. summit held September 25, 2019, a major step forward in reducing markups on U.S.-grown wheat

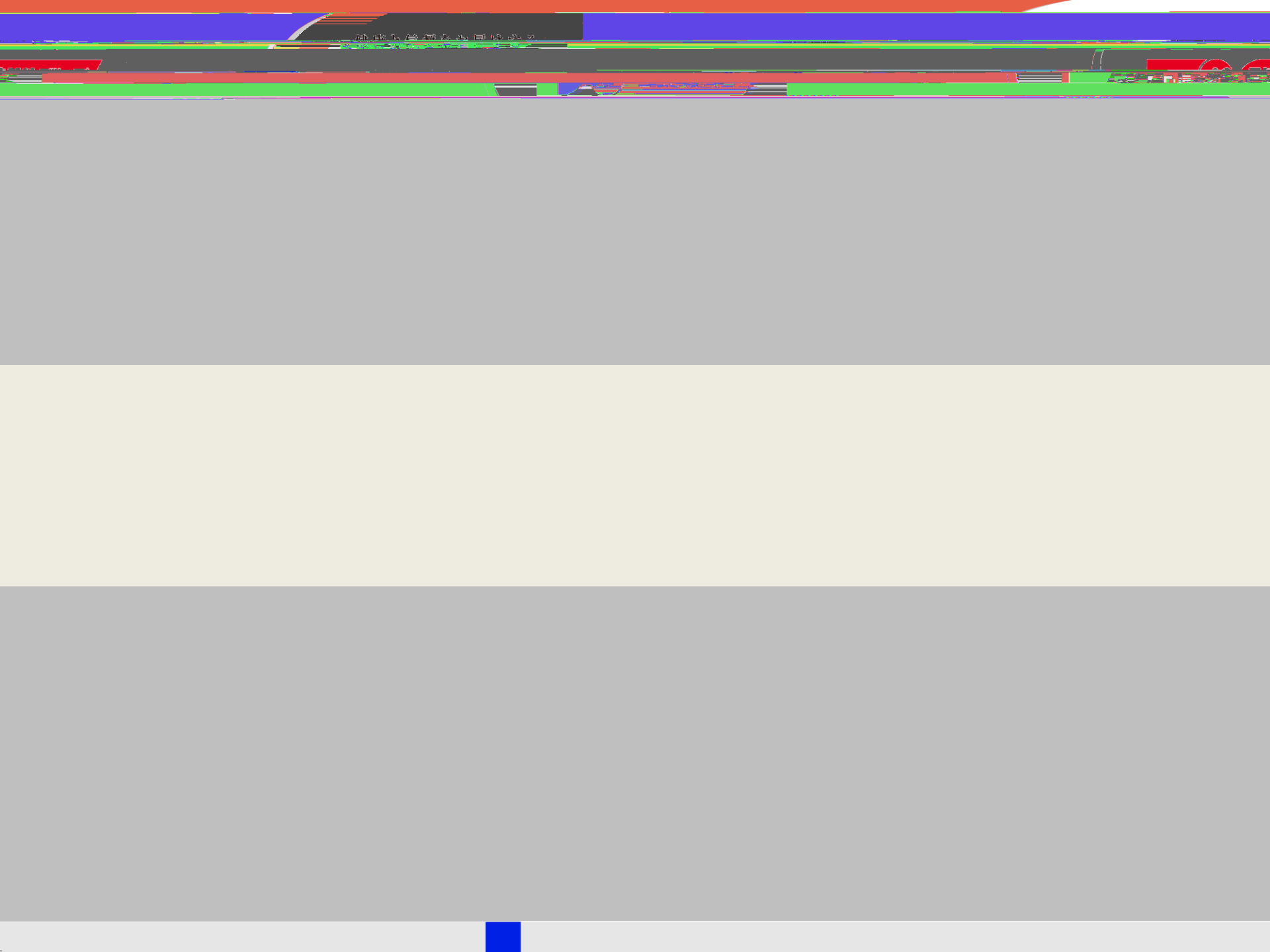
Compared to prior to the cooperative agreement, wheat markups are set to decline 45% by FY2027, with the domestic-international price difference projected to shrink to 1.2 - 1.3 times

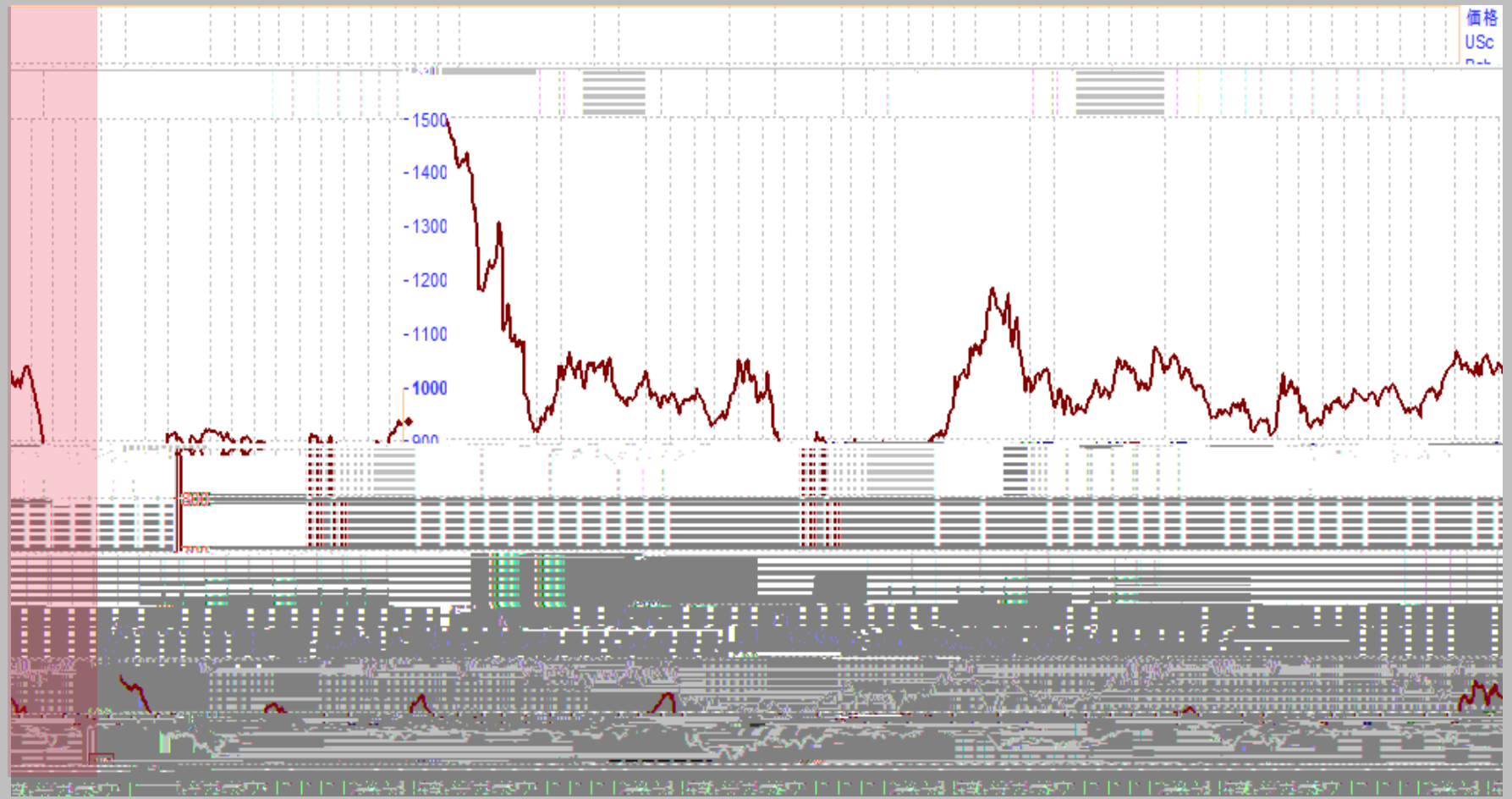
1985
Plaza Agreement
Sharp yen
appreciation

1994
GATT Uruguay Round
Agreement
Tariffs on wheat and
wheat flour imports

FY2019 Japan-EU EPA, TPP11 Come into Force







The Wheat Market (2)

Concerns of worsening crop conditions caused by rains during harvest season for North American-grown spring wheat produced in 2019

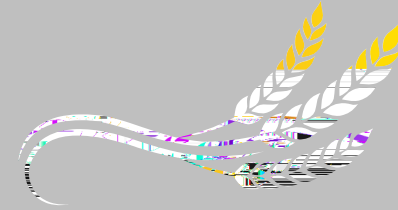
Concerns of reduced planting area in the US due

First Six Months of
Fiscal 2020
Results Briefing
Results, Forecasts

October 31, 2019

Nisshin Seifun Group Inc.

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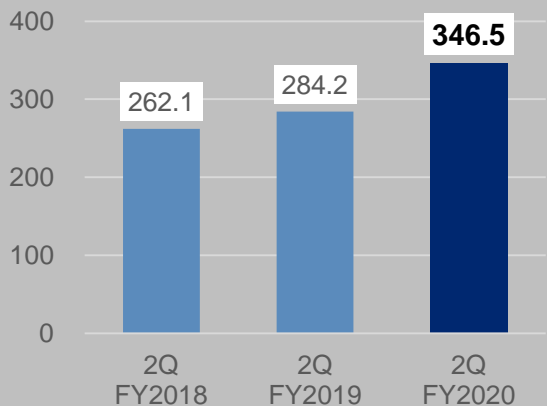


1. First Six Months of Fiscal 2020 Results
2. Segment Results
3. Non

1. First

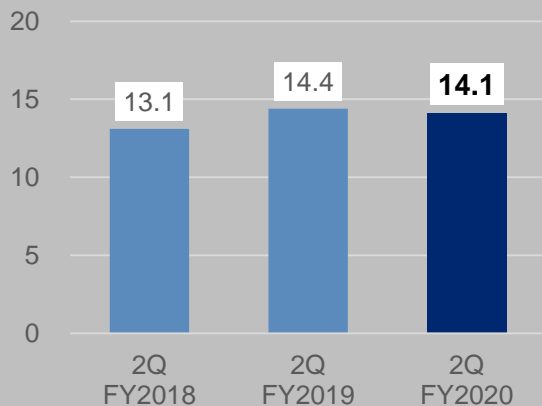
Net sales

(Billions of yen)



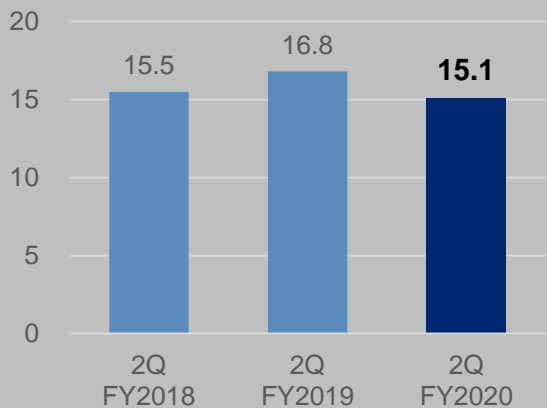
Operating profit

(Billions of yen)



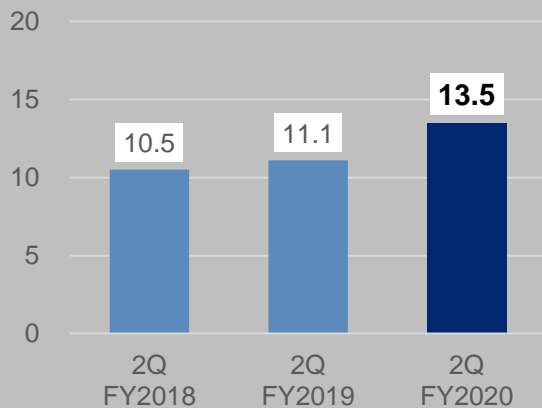
Ordinary profit

(Billions of yen)



Profit attributable to owners of parent

(Billions of yen)



- **Net sales were higher** primarily from the new consolidation of Australian flour milling company Allied Pinnacle Pty Ltd. (hereinafter, Allied Pinnacle) and the comprehensive prepared dishes supplier, Tokatsu Foods Co., Ltd.
- **Operating profit was lower**, largely reflecting an increase in amortization of goodwill accompanying evaluation of assets (purchase price allocation, or PPA) for new consolidated subsidiaries, a downturn in the performance of the U.S. flour milling business and a rise in strategic costs tied to business development. On the other hand, **we met performance forecasts** thanks to firm shipments of raw materials for pharmaceuticals, better-than-expected progress on facility construction and improved sales expansion costs in core businesses (Flour Milling, Processed Food).
- For extraordinary income and losses, we posted ¥7.2 billion in gain on the conversion of Tokatsu Foods Co., Ltd. into a consolidated subsidiary upon completing its step acquisition, and posted an impairment loss of ¥3.9 billion as a precautionary measure to address a temporary downturn in the performance of the U.S. flour milling business.

Net sales:	YoY changes +21.9%
Operating profit:	YoY changes (2.0)%
Ordinary profit:	YoY changes (10.1)%
Profit attributable to owners of parent:	YoY changes +21.7%

* Figures rounded down to nearest 100 million yen

2. Segment Results (1)

Analysis of Net Sales by Segment (YoY Difference)

Flour Milling

¥+34.2 billion

(Billions of yen)

Domestic wheat flour shipments (down 0.5% year on year)	(0.5)
Flour price revisions, others accompanying revised wheat prices	+1.8
Bran prices	+0.2
Overseas sales, others	+32.7

Processed Food

¥+0.5 billion

(Billions of yen)

Processed food sales	(0.1)
Household-use flour sales	(0.1)
Prepared mix product sales	(0.2)
Pasta-related sales	+0.5
Frozen food sales	+0.4
Overseas processed food sales	+0.2
Other	(0.9)
Oriental Yeast sales	(0.3)
Nisshin Pharma sales	+0.9

Prepared Dishes and Other Prepared Foods

¥+29.4 billion

(Billions of yen)

Effects of new consolidation of Tokatsu Foods, others	+29.4
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Others

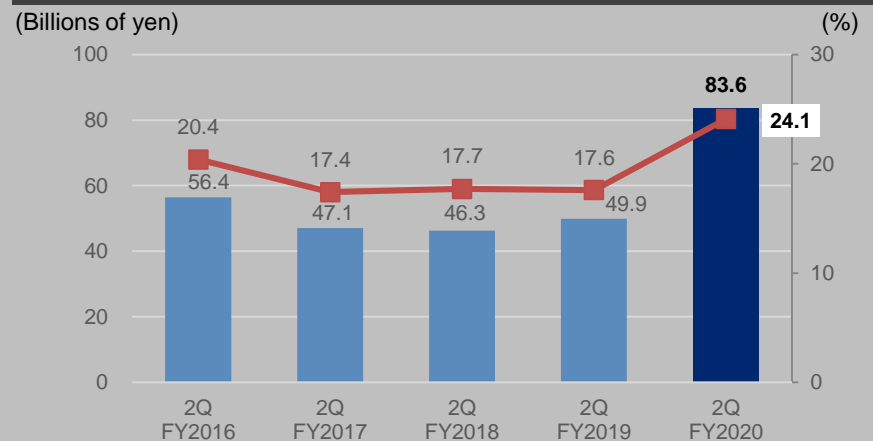
¥(1.9) billion

(Billions of yen)

Nisshin Petfood sales	(0.1)
NBC Meshtec sales	(0.3)
Facility construction sales, others (Nisshin Engineering, others)	(1.5)

[Ref.] Overseas sales

* Line graph indicates overseas sales ratio



2. Segment Results (2)

Analysis of Operating Profit by Segment (YoY Difference)

(Billions of yen)

Prepared Dishes and Other Prepared Foods

¥+0.3 billion

Effects of new consolidation of Tokatsu
Foods, others

+0.3

(Billions of yen)

(Billions of yen)

Net sales growth anticipated from continuation of trends from the first half of the year, including effects from the new

	Forecasts	YoY difference
Flour Milling	309.0	+63.0
Processed Food	218.0	+3.0
Prepared Dishes and Other Prepared Foods	131.0	+87.2
Others	57.0	(3.6)
Total		

5. Fiscal 2020 Forecasts (3)

Operating Profit by Segment

(Millions of yen)

	Forecasts	YoY difference
Flour Milling	10,200	+1,020
Processed Food	13,100	+249
Prepared Dishes and Other Prepared Foods	1,600	+1,028
Others	4,400	+311
Adjustments*	200	(26)
Total	29,500	+2,583

* Intersegment transaction eliminations

Flour Milling

¥+1.0 billion

(Billions of yen)

Domestic wheat flour shipment volume	+0.1
Sales expansion costs	+0.4
Bran prices	+0.1
Cost related	+0.0
Overseas subsidiaries, others	+0.4

Processed Food

¥+0.3 billion

Shipment volume	+0.3
Sales expansion costs	+0.4
Cost related	(1.1)
Overseas subsidiaries, others (incl. Oriental Yeast, Pharma exports)	+0.7

Prepared Dishes and Other Prepared Foods

¥+1.0 billion

Effects of new consolidation of Tokatsu Foods, others	+1.0
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Others

¥0.3 billion

Sales	(0.3)
Cost related, others	+0.6

	Fiscal 2019 Results	Fiscal 2020 Forecasts	YoY difference
Operating profit	26,916	29,500	+2,583
Net financial income	2,856	100	(2,756)
Share of profit of entities accounted for using equity method	1,647	1,000	(647)
Other	642		

Caution Regarding Results Briefing Content

The content of this briefing is based on various assumptions, and thus does not represent any promise or guarantee that numerical targets and initiatives projected for the future will be realized.