

Fiscal 2020 Results Briefing Meeting

Nisshin Seifun Group Inc.







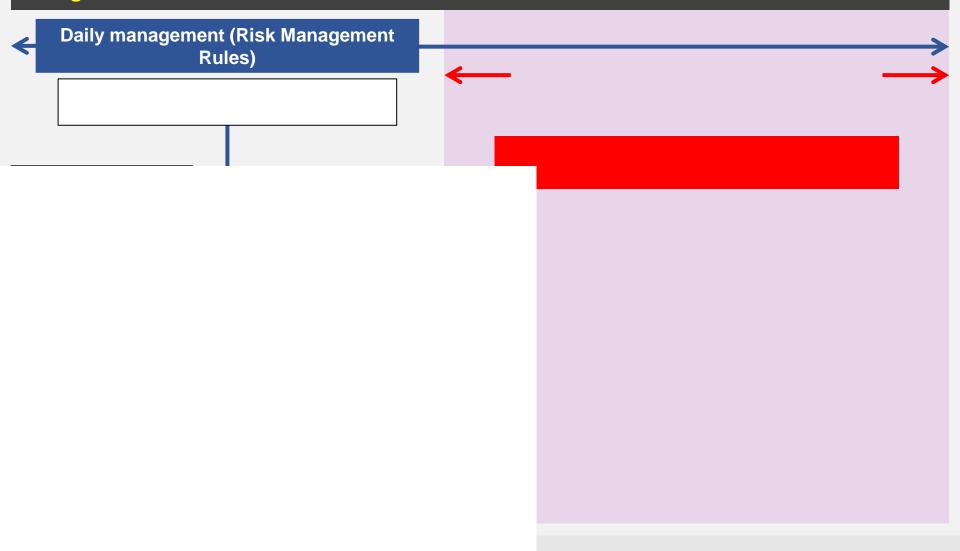
II. Impact of the Novel Coronavirus Pandemic on the Group and Subsequent Countermeasures

1. Measures to Safeguard the Group's Social Mission

The Group's mission, and source of its corporate value, is to ensure the stable supply of food staples to support the functioning of society; to safeguard our mission, we are focused on

2. Group Emergency Response Framework

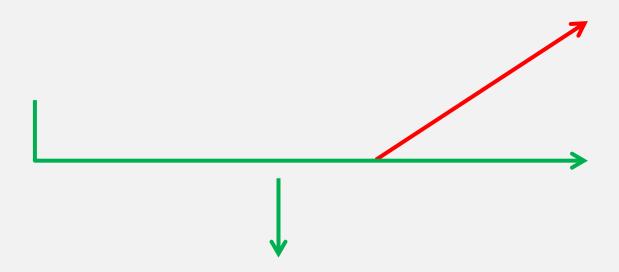




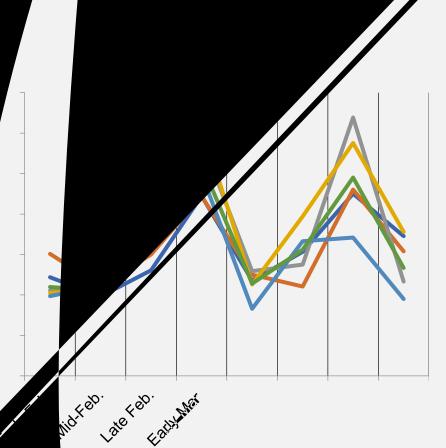
4. Impact of Novel Coronavirus (Domestic)



Positive and negative effects emerge in the Company's business portfolio from impact on



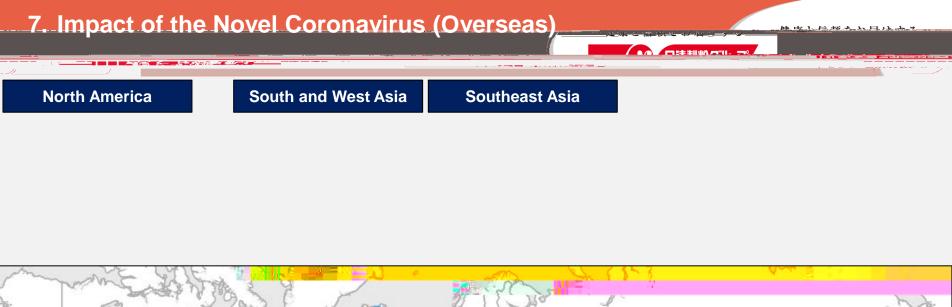
er plosive growth in demand for criatinued intermittently following official in regency from late March supermarkets were on par with the previous urban areas and at tourist sites

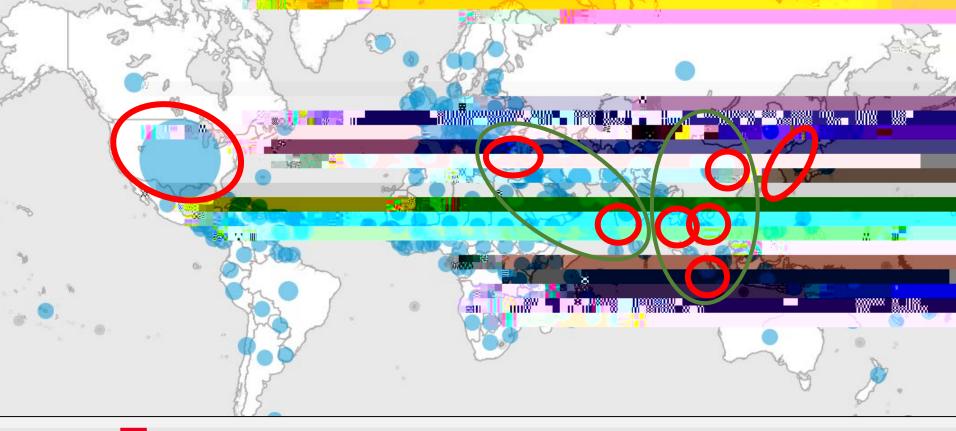


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6. Impact of the Novel Coronavirus (Domestic)







III. Fiscal 2021 Forecasts

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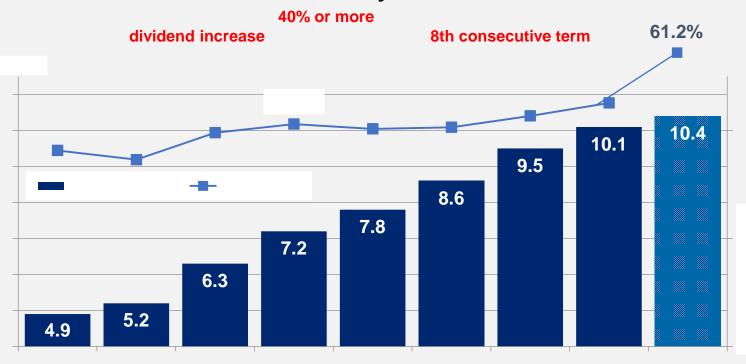
Fiscal 2021 Forecasts	Fiscal 2020 Results	YoY difference	YoY change
700,000	712,180	(12,180) [(27,200)]	(1.7)% [(4)%]
23.2%	23.3%	U	U

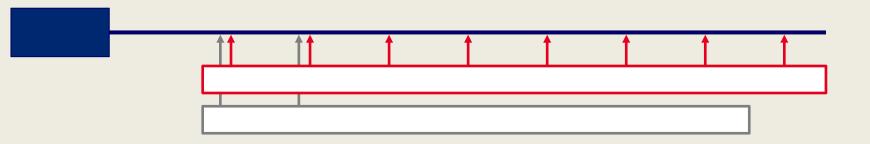
Changes in behavior	Changes in markets	Company response to achieving fiscal 2021 targets
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2. Shareholder Returns



Trends in Total Dividends and Payout Ratio



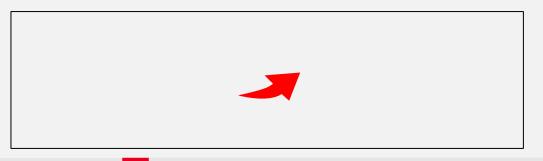




IV. Long-term Vision "NNI 'Compass for the Future'" Initiatives



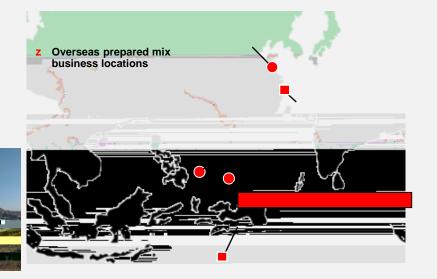




2. Overseas Processed Food Business Growth Strategies

Amid market stagnation caused by the novel coronavirus pandemic, we are looking ahead to future Asia business expansion, completing construction of a new prepared mix plant in Vietnam. Construction of new yeast plant in India is postponed, pending reopening

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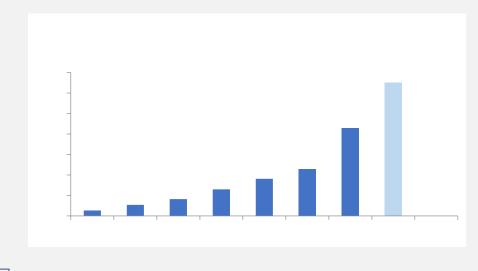




For FY2020, net sales amounted to ¥130 billion (up 97% year on year), with operating profit of ¥1.7 billion (up 104% year on year, 212% before amortization of goodwill, etc.). This

5. Expanding Demand for Raw Material for Pharmaceuticals "EPA-





6. Others Segment Status (Engineering Business)

While the business environment comes in waves, the engineering business has marked firm progress in acquiring orders in the last three years. As a result, the Others Segment achieved record-high operating profit in fiscal 2020

In fiscal 2021, facility construction is projected to decline temporarily; capital investment is also becoming sluggish due to the impact of the novel coronavirus pandemic. Coupled with difficulties ahead in conducting sales activities, project completion is expected to decline temporarily

Features of the Engineering Business





Others Segment Net Sales, Operating Profit







(Ref.) The Wheat Market

The Wheat Market (2)



Fiscal 2020 Results Briefing

Results, Forecasts

Nisshin



1. Balance Sheets (1) (Results) [Assets]



Significant drop in cash on hand due to M&A activity surrounding Australia-based Allied Pinnacle Pty Ltd. and Tokatsu Foods Co., Ltd.

Conversely, total assets expanded to ¥666.2 billion atop growth in property, plant and equipment and intangible assets

[Assets] (Billions of yen)	As of March 31, 2019 Results	As of March 31, 2020 Results	YoY difference	Major change
	268.1	238.9	(29.1)	
	326.5	427.2	100.6	
	594.7	666.2	71.4	



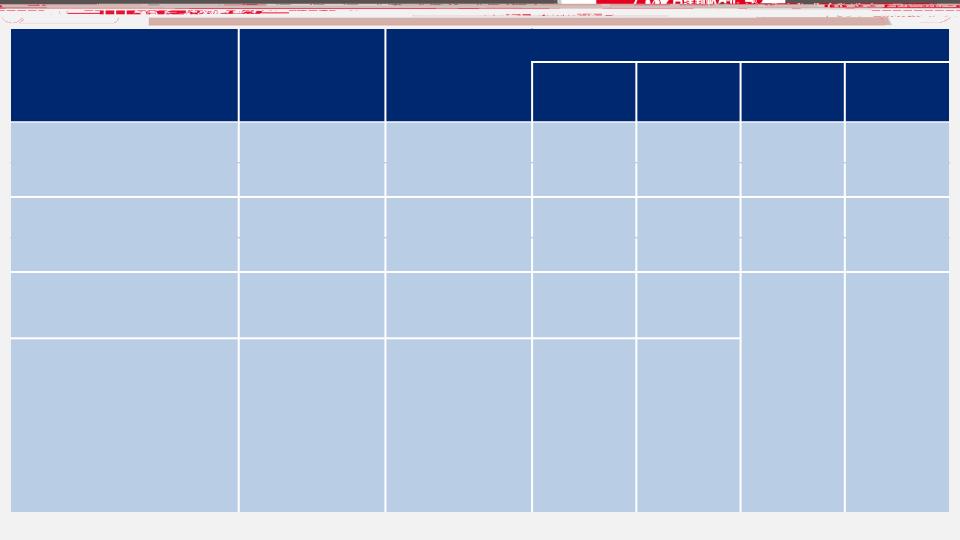
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2. Statements of Cash Flows (Results)



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3. Fiscal 2020 Statements of Income (Result



4. Fiscal 2021 Statements of Income (Forecast)

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	Fiscal 2020 Results	Fiscal 2021 Forecasts	YoY difference	YoY change
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	712,180	700,000		
	[166,188]	[162,100]		
	28,852	26,000		
	[3,878]	[4,300]		
	31,434	27,000		
	22,407	17,000		

5. Impact of the Novel coronavirus

6. Segment Results (1) Analysis of Net Sales (YoY Difference)

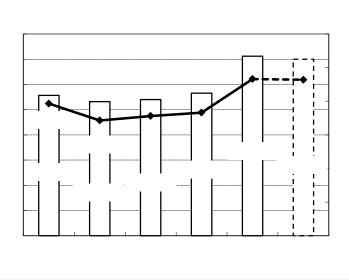


Flour Milling

6. Segment Results (2) Analysis of Operating Profit (YoY Difference)

Flour Milling	¥+0.1 billion
Processed Food	¥+0.0 billion
Prepared Dishes and Other Prepared Foods	¥+1.2 billion
Others	¥+0.6 billion

(Reference) Change in Consolidated Business Results





Caution Regarding Results Briefing Content